

# *Second Mile Development, Inc.*

## *2009 Annual Report*

### *Our Mission:*

*To bring reconciliation of - people to God through Jesus Christ and of people to people through Jesus Christ. We will involve churches, agencies, families and individuals in working together toward economic betterment, physical health, psychological well-being and spiritual commitment.*



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# Annual Report



## Second Mile Development, Inc. Annual Report

This year Second Mile Development begins its 24th year of serving. As I review this past year, I would like to share the highlights.

Second Mile Development operates five main programs. They are Pride for Parents, Second Mile Preschool, Parent Initiative and Kids for Christ. Each of these programs allow us to continue on our mission as an integral part of the community by providing opportunities for all ages while guarding each person's pride and dignity.

Pride for Parents' purpose is to provide hope for people in need through opportunities to acquire the needed items for their lives through the Neighborhood Store. Pride for Parents accomplishes the purpose by allowing people in need the opportunity to work in the store in exchange for the clothes, household items or furniture they need. In this way, we allow people to hold on to their pride and dignity. Pride for Parents carries this same philosophy in three other programs. The Kid Kit program serves parents by providing the opportunity for parents to obtain the needed back to school supplies for their children at a fraction of the cost in retail stores. In 2009, the Kid Kit program served 1,000 children, as their parents were able to provide their children with the right start at the beginning of school. Santa's Secret Shoppe allows parents in need to earn the credit to buy the Christmas items they desire for their families. In 2009, more parents shopped and found the items they needed to provide for their families. In a year with an increase in unemployment, the Neighborhood Store became even more relevant to the lives of so many people. The community responded by allowing Pride for Parents to increase our outreach. We had more families working for credit to buy their Christmas gifts this year.

The operation of all these programs in Pride for Parents could not have been possible without the help of many volunteers. Last year we had over 175 volunteers in the store. Through volunteering, many caring relationships developed. In addition, dozens of churches and businesses participated in the success of Pride for Parents. The Neighborhood Store posted a 12% increase in its gross sales this past year to \$300,907.

In an effort to be "Green", the Neighborhood Store bailed 439,875 pounds of unsalable clothes in 1,200 lb. bails. The Neighborhood Store also bagged over 8,220 pounds of shoes and toys to recycle. This effort allowed us to keep things out of the landfill as well as produce just under \$48,000 in additional revenue for the store.

Through the efforts of the Neighborhood Store, Pride for Parents was able to assist many families as well as our Second Mile Preschool. The Neighborhood Store gave \$54,856 of store credit to families working for needed items. The Neighborhood Store provided over \$22,000 of back to school supplies through the Kid Kit Program. The Neighborhood Store provided over \$11,000 of Christmas gifts to families through Santa's Secret Shop. The Neighborhood Store donated \$10,000 to the Second Mile Preschool and \$5,000 to Second Mile Parent Initiative to assist in their expenses. The Neighborhood Store's total giving was over \$102,000 as well as providing vital jobs for fifteen people throughout the year.

Second Mile Preschool operated at full capacity for an additional year with an emphasis on involving the parents of the children. Second Mile Preschool continues to provide an enriched experience for its students. The preschool students receive weekly music, art,

computer and Spanish lessons, as well as the fundamentals for early childhood education. We feel that this enriched approach allows the best foundation for our students to be successful in school for the rest of their lives.

With the emphasis of parent involvement, we witnessed our facility being full of activity from parents and volunteers. The relocation from last year afforded us new opportunities. We now have a facility that can house many of the Preschool's activities. Thanksgiving and Christmas Dinners for the children and parents were held at the Preschool with over 100 people attending. The Preschool hosted the Neighborhood Store's annual Fashion Show to raise funds for the Christmas program called Pride for Parents. The children entertained for the Fashion Show with some festive Christmas music. The Fashion Show raised approximately \$2,000 for parents to buy toys at the Neighborhood Store. The Preschool graduated 15 children to kindergarten at University Place Elementary School.

The Second Mile Preschool continued to provide a month of summer safe playtime. Each summer for one month church youth groups come and staff the preschool to give the children in the community an opportunity to have a time of safe and supervised play and enrichment. The success of the Second Mile Preschool is the result of many volunteers and people that see this as an opportunity to serve and give.

Parent Initiative continued to serve in the newly consolidated schools of University Place and Morris Elementary Schools as well as Westlawn Middle School. We continued our involvement in Ridgecrest Elementary School and the Second Mile Preschool. With the emphasis placed on parent involvement, encouragement and community involvement, Parent Initiative witnessed parents making a difference in the lives of their children. As we have witnessed throughout the years, the children that have the most active parents in the school do better than the ones that do not. Parent Initiative emphasized an outreach called the Good Neighbor Program. The purpose was to bring needed focus of volunteers on critical areas of the children's education, such as reading. Volunteers have also participated by assisting with refreshments and activities at our Parent Parties and other school activities.

Parent Initiative continues to promote the Parent Parties CD that was developed in 2008. This CD contains a complete year of parenting programs for an elementary school. This program was developed through Parent Initiative over the past seven or more years and has been tried and tested in all of our adopted schools.

With the Parent Parties CD in hand, Parent Initiative presented to the Alabama State PTA Conference and hosted a booth at the National Title One Conference in San Antonio, TX as a vendor. We were overwhelmed by the response our booth received. With the response, we exceeded our projection for Parent Parties. Parent Parties is now represented in 48 different states in the United States in over 300 schools. That is an increase from 38 states the previous year and an increase of over 100 more schools. We have now upgraded our Parent Parties CD to include a Spanish translation that should assist us in reaching even more schools throughout the country. We continue to promote the Parent Parties Kits through our website at [www.parentparties.com](http://www.parentparties.com). Parent Initiative through the Parent Parties Program sales generated just over \$46,000 in income. Parent Initiative continues to seek opportunities to promote this program.

Parent Initiative also completed its thirteenth year teaching the parenting component of the Phoenix Program. The Phoenix Program is a program of the Juvenile Court to divert

primarily first time offenders out of the court system by allowing them and their parents to attend a ten-week program of education and mentoring. This past year we presented to over 50 parents.

Second Mile Development continues to grow in the community. In 2009, Second Mile contracted for the third year with the Community Development office of the City of Huntsville to assist in the operation and development of the Terry Heights and Hillendale Neighborhood Organization. The Terry Heights and Hillendale Neighborhood Organization continued to make strides in developing the neighborhood. Through the welcome wagon baskets presented to new residents and community meetings, Terry Heights and Hillendale Neighborhood Organization was also able to establish the Community Pride Program honoring neighbors who agreed to assist with a community watch and reach out to other neighbors. A monthly Friendship Circle was developed to build relationships among neighbors. The Friendship Circle is held each month at the Second Mile Cherry Street house.

In 2009, Second Mile Development, Inc. remained in a solid financial position even with a downturn in donations in the first quarter. Second Mile Development raised just over \$371,000 in contributions. Fees and contract income added \$65,800. Pride for Parents added \$349,000 in gross sales and recycling from the Neighborhood Store. Parent Initiative added just over \$46,300 from Parent Parties sales. All programs were able to meet their expenses in 2009.

Second Mile Development enters its 24th year of service. It is surprising to me how God continues to bless the work here and the impact in the lives of so many people. I want to thank you for making all this possible through your support and prayers.

As we move ahead, it is our strong desire to develop the Second Mile Preschool facility. We have relocated and have already increased our enrollment by twelve students. We now have 38 children enrolled with a full waiting list. Our challenge in the coming year is significant. We are witnessing the fruits of a community in a positive transition and we do not want to loose the momentum of that effort. We need to expand our donor base in the coming year so we can continue. We want to expand the mission outreach of Parent Parties into other communities. We want to enhance our Kids for Christ program. We want more people to be aware of the great work that God's people have done in the community. We want people to know that a community can change and develop. I am excited about the challenges and at moments overwhelmed, but I know that this is where we need to serve.

I want to thank everyone that has made this possible. Through your kind gifts and prayers, Second Mile continues to serve. More people are finding hope and dignity. More people are finding ways to provide for themselves through the opportunities that you help provide. I am privileged to be a small part.

Bill McDowell  
Executive Director



# Financial Support



## Financial Support

Second Mile Development, Inc. continues to develop a broader support base through individuals, churches, businesses and civic groups. In 2008, Second Mile had 759 separate donors that contributed to the various programs and over 8,000 donated items to the Neighborhood Store.

The policy of Second Mile is to separate all designated contributions into separate accounts. This insures the contributions proper designation.

In the following section is a list of the programs, 2009 Balance Sheet, Budget Reports and the 2010 Budgets.



# Financial Report



Second Mile Development, Inc.  
2009 Balance Sheet Comparison

	<u>Dec 31, 09</u>	<u>Dec 31, 08</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
101 · First American - General	50,402.51	37,017.71	13,384.80	36.16%
103 · Regions - Parent Initiative	4,944.41	19,274.70	-14,330.29	-74.35%
104 · Regions - Preschool	9,451.23	11,905.74	-2,454.51	-20.62%
105 · Regions - Pride for Parents	28,433.16	8,719.91	19,713.25	226.07%
106 · First American Kids for Christ	1,262.95	616.14	646.81	104.98%
108 · First Commercial Bank - A-Team	0.00	663.99	-663.99	-100.0%
110 · Cash at Neighborhood Store	300.00	300.00	0.00	0.0%
<b>Total Checking/Savings</b>	<u>94,794.26</u>	<u>78,498.19</u>	<u>16,296.07</u>	<u>20.76%</u>
<b>Accounts Receivable</b>				
120 · Accounts Receivable	250.00	250.00	0.00	0.0%
<b>Total Accounts Receivable</b>	<u>250.00</u>	<u>250.00</u>	<u>0.00</u>	<u>0.0%</u>
<b>Other Current Assets</b>				
112 · Prepaid Insurance	795.93	795.93	0.00	0.0%
1120 · Inventory Asset	-1,219.90	0.00	-1,219.90	-100.0%
<b>Total Other Current Assets</b>	<u>-423.97</u>	<u>795.93</u>	<u>-1,219.90</u>	<u>-153.27%</u>
<b>Total Current Assets</b>	<u>94,620.29</u>	<u>79,544.12</u>	<u>15,076.17</u>	<u>18.95%</u>
<b>Fixed Assets</b>				
150 · Furniture & Equipment	61,367.44	56,517.96	4,849.48	8.58%
151 · Autos - Restricted	31,400.34	31,400.34	0.00	0.0%
152 · Land & Building Restricted	548,749.58	548,749.58	0.00	0.0%
153 · Furniture & Equip Restricted	2,563.66	2,563.66	0.00	0.0%
154 · Leasehold Improvemnts	19,689.50	19,689.50	0.00	0.0%
160 · Accumulated Depreciation F&E	-17,965.10	-17,965.10	0.00	0.0%
161 · Accum Depreciation Autos	-31,714.54	-31,714.54	0.00	0.0%
162 · Accum Depr Land & Building	-124,121.48	-124,121.48	0.00	0.0%
163 · Accum Depr Parent Initiative	-1,727.42	-1,727.42	0.00	0.0%
164 · A/D - Leasehold Improvements	-312.71	-312.71	0.00	0.0%
<b>Total Fixed Assets</b>	<u>487,929.27</u>	<u>483,079.79</u>	<u>4,849.48</u>	<u>1.0%</u>
<b>Other Assets</b>				
185 · Deposits	1,500.00	1,500.00	0.00	0.0%
186 · Lease Holder Improvements	1,560.72	0.00	1,560.72	100.0%
<b>Total Other Assets</b>	<u>3,060.72</u>	<u>1,500.00</u>	<u>1,560.72</u>	<u>104.05%</u>

<b>TOTAL ASSETS</b>	<b><u>585,610.28</u></b>	<b><u>564,123.91</u></b>	<b><u>21,486.37</u></b>	<b><u>3.81%</u></b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2000 · *Accounts Payable	<u>3,913.14</u>	<u>4,973.14</u>	<u>-1,060.00</u>	<u>-21.32%</u>
<b>Total Accounts Payable</b>	<u>3,913.14</u>	<u>4,973.14</u>	<u>-1,060.00</u>	<u>-21.32%</u>
<b>Other Current Liabilities</b>				
210 · Payroll Liabilities	-5.15	0.00	-5.15	-100.0%
211 · State Tax Liability	-35.38	0.00	-35.38	-100.0%
212 · State Unemployment Tax	-94.75	0.00	-94.75	-100.0%
220 · Accrued Payroll	6,430.16	6,703.89	-273.73	-4.08%
225 · Accounts Payable	-4,973.14	-4,973.14	0.00	0.0%
230 · Garnishment-Wages	-1,358.49	0.00	-1,358.49	-100.0%
240 · Sales Tax Payable	1,581.14	1,581.14	0.00	0.0%
250 · Current Portion of Notes Pay.	5,000.00	5,000.00	0.00	0.0%
305 · RBC Loan (#3305503)	151,664.50	151,664.50	0.00	0.0%
310 · N/P Huntsville Housing Developm	<u>13,538.03</u>	<u>13,538.03</u>	<u>0.00</u>	<u>0.0%</u>
<b>Total Other Current Liabilities</b>	<u>171,746.92</u>	<u>173,514.42</u>	<u>-1,767.50</u>	<u>-1.02%</u>
<b>Total Current Liabilities</b>	<u>175,660.06</u>	<u>178,487.56</u>	<u>-2,827.50</u>	<u>-1.58%</u>
<b>Long Term Liabilities</b>				
307 · RBC Sign Loan	<u>5,306.73</u>	<u>5,306.73</u>	<u>0.00</u>	<u>0.0%</u>
<b>Total Long Term Liabilities</b>	<u>5,306.73</u>	<u>5,306.73</u>	<u>0.00</u>	<u>0.0%</u>
<b>Total Liabilities</b>	<u>180,966.79</u>	<u>183,794.29</u>	<u>-2,827.50</u>	<u>-1.54%</u>
<b>Equity</b>				
380 · Unrestricted Net Assets	258,018.86	258,018.86	0.00	0.0%
390 · Retained Earnings	123,082.76	116,908.42	6,174.34	5.28%
Net Income	<u>24,313.87</u>	<u>6,174.34</u>	<u>18,139.53</u>	<u>293.79%</u>
<b>Total Equity</b>	<u>405,415.49</u>	<u>381,101.62</u>	<u>24,313.87</u>	<u>6.38%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>586,382.28</u></b>	<b><u>564,895.91</u></b>	<b><u>21,486.37</u></b>	<b><u>3.8%</u></b>

# 2009 Program Financial Reports



## General Account Actual vs. Budget 2009

	<b>General</b>			
	<b>Jan - Dec 09</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>Income</b>				
419 · Contributions	216,432.06	204,906.00	11,526.06	105.63%
472 · Funds Transfer	230.00			
<b>Total Income</b>	<b>216,662.06</b>	<b>204,906.00</b>	<b>11,756.06</b>	<b>105.74%</b>
<b>Gross Profit</b>	<b>216,662.06</b>	<b>204,906.00</b>	<b>11,756.06</b>	<b>105.74%</b>
<b>Expense</b>				
202 · Taxes	-19.29	406.00	-425.29	-4.75%
545 · Telephone/Internet	3,137.26	3,000.00	137.26	104.58%
622 · Insurance	16,627.19	17,000.00	-372.81	97.81%
656 · Payroll Taxes	7,447.49	10,500.00	-3,052.51	70.93%
658 · Salary	94,659.97	97,000.00	-2,340.03	97.59%
694 · Operating Expense	7,960.86	10,000.00	-2,039.14	79.61%
69800 · Uncategorized Expenses	150.00			
704 · Printing	2,988.83	1,200.00	1,788.83	249.07%
705 · Professional Fees	14,500.00	12,000.00	2,500.00	120.83%
750 · Postage	504.00	3,600.00	-3,096.00	14.0%
771 · Repairs & Maintenance	1,172.12	12,000.00	-10,827.88	9.77%
783 · Banquets & Special Projects	20,711.27	24,000.00	-3,288.73	86.3%
916 · Utilities	3,110.84	3,600.00	-489.16	86.41%
917 · Contract Services	86.48	600.00	-513.52	14.41%
968 · Medical Insurance	9,136.00	10,000.00	-864.00	91.36%
<b>Total Expense</b>	<b>182,173.02</b>	<b>204,906.00</b>	<b>-22,732.98</b>	<b>88.91%</b>
<b>Net Income</b>	<b>34,489.04</b>	<b>0.00</b>	<b>34,489.04</b>	<b>100.0%</b>

## Pride for Parents Actual vs. Budget 2009

	Pride for Parents			
	Jan - Dec 09	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
411 · Sales	352,330.19	331,438.00	20,892.19	106.3%
419 · Contributions	49,052.90	70,000.00	-20,947.10	70.08%
472 · Funds Transfer	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<u>401,383.09</u>	<u>401,438.00</u>	<u>-54.91</u>	<u>99.99%</u>
<b>Cost of Goods Sold</b>				
5000 · Cost of Goods Sold	4,648.90	0.00	4,648.90	100.0%
<b>Total COGS</b>	<u>4,648.90</u>	<u>0.00</u>	<u>4,648.90</u>	<u>100.0%</u>
<b>Gross Profit</b>	396,734.19	401,438.00	-4,703.81	98.83%
<b>Expense</b>				
503 · Bank Charges	3,654.86	3,000.00	654.86	121.83%
505 · Returned Check Expense	-120.00	0.00	-120.00	100.0%
506 · Food Bank	-6.00			
545 · Telephone/Internet	3,190.09	2,500.00	690.09	127.6%
605 · Advertising	1,019.57	0.00	1,019.57	100.0%
620 · Interest on Bank Payment	8,577.69	0.00	8,577.69	100.0%
621 · Building Loan	0.00	14,000.00	-14,000.00	0.0%
622 · Insurance	8,376.63	6,000.00	2,376.63	139.61%
623 · Loan for Sign	3,773.44	3,700.00	73.44	101.99%
625 · Pride Improvement Loan 2007	8,240.39	0.00	8,240.39	100.0%
646 · Santa Secret Shoppe	12,233.47	11,000.00	1,233.47	111.21%
656 · Payroll Taxes	17,964.66	20,000.00	-2,035.34	89.82%
658 · Salary	213,197.75	240,000.00	-26,802.25	88.83%
687 · Kid Kit Expense	15,498.60	14,000.00	1,498.60	110.7%
694 · Operating Expense	19,873.85	18,000.00	1,873.85	110.41%
702 · Preschool Expense	0.00	10,000.00	-10,000.00	0.0%
704 · Printing	0.00	1,200.00	-1,200.00	0.0%
760 · Training	1,456.08	1,500.00	-43.92	97.07%
771 · Repairs & Maintenance	5,888.69	8,000.00	-2,111.31	73.61%
782 · Sales Tax	22,091.08	20,370.00	1,721.08	108.45%
783 · Banquets & Special Projects	227.80	2,000.00	-1,772.20	11.39%
816 · Vehicle Expense	4,795.36	10,000.00	-5,204.64	47.95%
916 · Utilities	15,783.45	13,000.00	2,783.45	121.41%
917 · Contract Services	100.00	0.00	100.00	100.0%
968 · Medical Insurance	0.00	3,168.00	-3,168.00	0.0%
<b>Total Expense</b>	<u>365,817.46</u>	<u>401,438.00</u>	<u>-35,620.54</u>	<u>91.13%</u>
<b>Net Income</b>	<u><u>30,916.73</u></u>	<u><u>0.00</u></u>	<u><u>30,916.73</u></u>	<u><u>100.0%</u></u>

## Second Mile Preschool Actual vs. Budget 2009

	<b>Second Mile Preschool</b>			
	<b>Jan - Dec 09</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>Income</b>				
411 · Sales	65.45			
416 · Preschool Fees	20,796.10	17,250.00	3,546.10	120.56%
419 · Contributions	46,531.76	43,036.00	3,495.76	108.12%
425 · Contract Income	20,000.00	20,000.00	0.00	100.0%
472 · Funds Transfer	-28.65	10,000.00	-10,028.65	-0.29%
<b>Total Income</b>	<b>87,364.66</b>	<b>90,286.00</b>	<b>-2,921.34</b>	<b>96.76%</b>
<b>Gross Profit</b>	<b>87,364.66</b>	<b>90,286.00</b>	<b>-2,921.34</b>	<b>96.76%</b>
<b>Expense</b>				
503 · Bank Charges	52.48	50.00	2.48	104.96%
506 · Food Bank	43.44	800.00	-756.56	5.43%
545 · Telephone/Internet	1,761.02			
622 · Insurance	300.00	350.00	-50.00	85.71%
656 · Payroll Taxes	5,225.19	4,750.00	475.19	110.0%
658 · Salary	62,384.12	61,000.00	1,384.12	102.27%
694 · Operating Expense	9,843.33	7,450.00	2,393.33	132.13%
704 · Printing	128.30			
705 · Professional Fees	175.00			
760 · Training	460.00	700.00	-240.00	65.71%
771 · Repairs & Maintenance	3,315.06	1,000.00	2,315.06	331.51%
916 · Utilities	6,896.49	10,000.00	-3,103.51	68.97%
917 · Contract Services	119.00			
968 · Medical Insurance	7,662.00	4,186.00	3,476.00	183.04%
<b>Total Expense</b>	<b>98,365.43</b>	<b>90,286.00</b>	<b>8,079.43</b>	<b>108.95%</b>
<b>Net Income</b>	<b>-11,000.77</b>	<b>0.00</b>	<b>-11,000.77</b>	<b>100.0%</b>

## Parent Initiative Actual vs. Budget 2009

	<b>Parent Initiative</b>			
	<b>Jan - Dec 09</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>Income</b>				
411 · Sales	47,326.74	52,500.00	-5,173.26	90.15%
419 · Contributions	26,090.00	40,000.00	-13,910.00	65.23%
425 · Contract Income	24,850.00	25,000.00	-150.00	99.4%
472 · Funds Transfer	-71.35	13,260.00	-13,331.35	-0.54%
<b>Total Income</b>	<b>98,195.39</b>	<b>130,760.00</b>	<b>-32,564.61</b>	<b>75.1%</b>
<b>Gross Profit</b>	<b>98,195.39</b>	<b>130,760.00</b>	<b>-32,564.61</b>	<b>75.1%</b>
<b>Expense</b>				
503 · Bank Charges	459.47	240.00	219.47	191.45%
506 · Food Bank	159.28	420.00	-260.72	37.92%
545 · Telephone/Internet	913.75	420.00	493.75	217.56%
656 · Payroll Taxes	7,733.17	7,600.00	133.17	101.75%
658 · Salary	96,741.36	98,500.00	-1,758.64	98.22%
694 · Operating Expense	1,590.15	4,140.00	-2,549.85	38.41%
704 · Printing	1,194.67	1,000.00	194.67	119.47%
771 · Repairs & Maintenance	0.00	200.00	-200.00	0.0%
782 · Sales Tax	32.64			
783 · Banquets & Special Projects	19,785.18	18,000.00	1,785.18	109.92%
917 · Contract Services	0.00	240.00	-240.00	0.0%
<b>Total Expense</b>	<b>128,609.67</b>	<b>130,760.00</b>	<b>-2,150.33</b>	<b>98.36%</b>
<b>Net Income</b>	<b>-30,414.28</b>	<b>0.00</b>	<b>-30,414.28</b>	<b>100.0%</b>

## Kids for Christ Actual vs. Budget 2009

	<b>Kids for Christ</b>			
	<u>Jan - Dec 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
<b>419 · Contributions</b>	33,139.00	32,521.54	617.46	101.9%
<b>472 · Funds Transfer</b>	<u>-360.00</u>			
<b>Total Income</b>	<u>32,779.00</u>	<u>32,521.54</u>	<u>257.46</u>	<u>100.79%</u>
<b>Gross Profit</b>	32,779.00	32,521.54	257.46	100.79%
<b>Expense</b>				
<b>656 · Payroll Taxes</b>	2,370.27	2,374.27	-4.00	99.83%
<b>658 · Salary</b>	<u>30,147.26</u>	<u>30,147.27</u>	<u>-0.01</u>	<u>100.0%</u>
<b>Total Expense</b>	<u>32,517.53</u>	<u>32,521.54</u>	<u>-4.01</u>	<u>99.99%</u>
<b>Net Income</b>	<u><u>261.47</u></u>	<u><u>0.00</u></u>	<u><u>261.47</u></u>	<u><u>100.0%</u></u>

## Second Mile Development Actual vs. Budget 2009

	<b>TOTAL</b>			
	<u>Jan - Dec 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
411 · Sales	399,722.38	383,938.00	15,784.38	104.11%
416 · Preschool Fees	20,796.10	17,250.00	3,546.10	120.56%
419 · Contributions	371,245.72	390,463.54	-19,217.82	95.08%
425 · Contract Income	44,850.00	45,000.00	-150.00	99.67%
472 · Funds Transfer	-230.00	23,260.00	-23,490.00	-0.99%
<b>Total Income</b>	<u>836,384.20</u>	<u>859,911.54</u>	<u>-23,527.34</u>	<u>97.26%</u>
<b>Cost of Goods Sold</b>				
5000 · Cost of Goods Sold	4,648.90	0.00	4,648.90	100.0%
<b>Total COGS</b>	<u>4,648.90</u>	<u>0.00</u>	<u>4,648.90</u>	<u>100.0%</u>
<b>Gross Profit</b>	<u>831,735.30</u>	<u>859,911.54</u>	<u>-28,176.24</u>	<u>96.72%</u>
<b>Expense</b>				
202 · Taxes	-19.29	406.00	-425.29	-4.75%
503 · Bank Charges	4,166.81	3,290.00	876.81	126.65%
505 · Returned Check Expense	-120.00	0.00	-120.00	100.0%
506 · Food Bank	196.72	1,220.00	-1,023.28	16.13%
545 · Telephone/Internet	9,002.12	5,920.00	3,082.12	152.06%
605 · Advertising	1,019.57	0.00	1,019.57	100.0%
620 · Interest on Bank Payment	8,577.69	0.00	8,577.69	100.0%
621 · Building Loan	0.00	14,000.00	-14,000.00	0.0%
622 · Insurance	25,303.82	23,350.00	1,953.82	108.37%
623 · Loan for Sign	3,773.44	3,700.00	73.44	101.99%
625 · Pride Improvement Loan 2007	8,240.39	0.00	8,240.39	100.0%
646 · Santa Secret Shoppe	12,233.47	11,000.00	1,233.47	111.21%
656 · Payroll Taxes	40,740.78	45,224.27	-4,483.49	90.09%
658 · Salary	497,130.46	526,647.27	-29,516.81	94.4%
687 · Kid Kit Expense	15,498.60	14,000.00	1,498.60	110.7%
694 · Operating Expense	39,268.19	39,590.00	-321.81	99.19%
69800 · Uncategorized Expenses	150.00	0.00	150.00	100.0%
702 · Preschool Expense	0.00	10,000.00	-10,000.00	0.0%
704 · Printing	4,311.80	3,400.00	911.80	126.82%
705 · Professional Fees	14,675.00	12,000.00	2,675.00	122.29%
750 · Postage	504.00	3,600.00	-3,096.00	14.0%
760 · Training	1,916.08	2,200.00	-283.92	87.1%
771 · Repairs & Maintenance	10,375.87	21,200.00	-10,824.13	48.94%
782 · Sales Tax	22,123.72	20,370.00	1,753.72	108.61%
783 · Banquets & Special Projects	40,724.25	44,000.00	-3,275.75	92.56%
816 · Vehicle Expense	4,795.36	10,000.00	-5,204.64	47.95%
916 · Utilities	25,790.78	26,600.00	-809.22	96.96%
917 · Contract Services	305.48	840.00	-534.52	36.37%
968 · Medical Insurance	16,798.00	17,354.00	-556.00	96.8%
<b>Total Expense</b>	<u>807,483.11</u>	<u>859,911.54</u>	<u>-52,428.43</u>	<u>93.9%</u>
<b>Net Income</b>	<u>24,252.19</u>	<u>0.00</u>	<u>24,252.19</u>	<u>100.0%</u>

# 2010 Budgets



## Second Mile 2010 Proposed Budgets

	General	Kids for Christ	Parent Initiative	Pride for Parents	Second Mile Preschool	TOTAL
	Jan - Dec 10	Jan - Dec 10	Jan - Dec 10	Jan - Dec 10	Jan - Dec 10	Jan - Dec 10
<b>Income</b>						
411 · Sales			75,576.00	345,886.63		421,462.63
416 · Preschool Fees					26,500.00	26,500.00
419 · Contributions	193,371.49	34,000.00	28,000.00	50,550.00	50,000.00	355,921.49
425 · Contract Income			25,000.00		20,000.00	45,000.00
472 · Funds Transfer				0.00	10,000.00	10,000.00
<b>Total Income</b>	<b>193,371.49</b>	<b>34,000.00</b>	<b>128,576.00</b>	<b>396,436.63</b>	<b>106,500.00</b>	<b>858,884.12</b>
<b>Cost of Goods Sold</b>						
5000 · Cost of Goods Sold				0.00		0.00
<b>Total COGS</b>				<b>0.00</b>		<b>0.00</b>
<b>Gross Profit</b>	<b>193,371.49</b>	<b>34,000.00</b>	<b>128,576.00</b>	<b>396,436.63</b>	<b>106,500.00</b>	<b>858,884.12</b>
<b>Expense</b>						
503 · Bank Charges			500.00	3,600.00	50.00	4,150.00
505 · Returned Check Expense				0.00		0.00
506 · Food Bank			200.00	0.00	400.00	600.00
545 · Telephone/Internet	3,200.00		1,000.00	3,200.00	1,980.00	9,380.00
605 · Advertising				1,660.00		1,660.00
620 · Interest on Bank Payment				0.00		0.00
621 · Building Loan				14,000.00		14,000.00
622 · Insurance	17,000.00			8,376.63	350.00	25,726.63
623 · Loan for Sign				2,000.00		2,000.00
625 · Pride Improvement Loan 2007				5,600.00		5,600.00
646 · Santa Secret Shoppe				12,000.00		12,000.00
656 · Payroll Taxes	7,447.49	2,400.00	7,476.00	18,000.00	5,496.00	40,819.49
658 · Salary	103,000.00	31,600.00	97,600.00	223,000.00	63,948.00	519,148.00
687 · Kid Kit Expense				15,000.00		15,000.00
694 · Operating Expense	7,800.00		1,600.00	20,000.00	10,000.00	39,400.00
701 · Parent Initiative Expense				5,000.00		5,000.00
702 · Preschool Expense				10,000.00		10,000.00
704 · Printing	3,000.00		1,200.00		240.00	4,440.00
705 · Professional Fees	14,400.00				600.00	15,000.00
750 · Postage	3,168.00					3,168.00
760 · Training				500.00	240.00	740.00
771 · Repairs & Maintenance	1,200.00			6,000.00	3,000.00	10,200.00
782 · Sales Tax				22,000.00		22,000.00
783 · Banquets & Special Projects	20,400.00		19,000.00	500.00		39,900.00
816 · Vehicle Expense				10,000.00		10,000.00
916 · Utilities	3,204.00			16,000.00	7,500.00	26,704.00
917 · Contract Services					300.00	300.00
968 · Medical Insurance	9,552.00				12,396.00	21,948.00
<b>Total Expense</b>	<b>193,371.49</b>	<b>34,000.00</b>	<b>128,576.00</b>	<b>396,436.63</b>	<b>106,500.00</b>	<b>858,884.12</b>
<b>Net Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>



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